



Sathish Sridhar

Chennai 600077 • 7358542963 • sathishsridhar2903@gmail.com

Objectives

Ambitious Senior Officer in shipping industry with track record of dependability and leadership. Knowledgeable in customer methodology with proven history of reducing errors to increase quality. Dedicated to analyzing and resolving defects. Hardworking and knowledgeable about sampling and analyze procedures in Retail environments. Leverages scientific approach to multi-task, achieve targets and integrate new ideas within existing assays and processes.

Work Experience

Senior Officer

Jan 2021 - Present

CMACGM

- √ Shipping and Operations is an integral part of shipment and pricing strategy and operations. The team's primary role is to provide on-time and accurate inputs to help make great pricing decisions. We build and execute on scalable & efficient processes to ensure Shipments price competitiveness. The tasks handled by this group have a direct impact on customer buying decisions and shipments top-line & profitability.
- √ We would be responsible to validate and audit accuracy of price inputs. They would be expected to work with multiple stakeholders to ensure that price errors are fixed in a timely manner. The role involves influencing peers and stakeholders in other functions to achieve the operational and business goals assigned. Timely close looping of Competitor addition and SLA adherence. Driving productivity to ensure no SLA breaches. Contribute to initiatives to improve and streamline existing processes. Exceptional communication skills and ability to coordinate with multiple departments. Issue processing in full adherence to established SOP. Take ownership of delivering tasks assigned.

Executive

Sept 2020 - Jan 2021

CMACGM

- √ Pursued resolutions to achieve complete customer satisfaction, including tracking down hard-to-find merchandise at diverse locations. Monitor and ensure the accuracy of the pricing analytics & operations team through audits and process improvement

activities. Its involves auditing operations teams' & system outputs,implementing process system improvements.

Intern Specialist

Mediterranean Shipping Company

- √ Delivered friendly assistance with new hires throughout interviewing and hiring.
- √ Built client rapport while accurately processing repair.
- √ Documentationtroubleshooting technical discrepancies through completion
- Proactively identified and solved problems that impacted management and business direction.

Education

Bachelor of Computer Application

July-2018

Hindustan University

- √ CGPA 7.21

MBA SHIPPING AND LOGISTICS

2020

AMET UNIVERSITY

- √ CGPA 7.61

Skills

- √ Report creation
- √ Materials inspection
- √ Quality Improvement
- √ Ability to monitor
- √ Data Analysis
- √ Performance testing
- √ Superior communication skills

Accomplishments

- √ QUICK LEARNER
- √ Marketing and Competitive Analyze skill Implemented marketing strategies which resulted in growth of customer base. Performed competitive analysis to make recommendations for future company growth.
- √ MY TIME

√ Consistently exceeded daily sales targets with an average in sales each day. Implemented marketing strategies which resulted in growth of customer base. Awarded merit increases during the second years of employment.

√ WHY ME?

√ Customer Assistance

√ Worked with company systems such as live Support and diligently completed all assigned tasks, working overtime as needed. Sales consistently generated additional revenue through skilled sales techniques.

Personal Information

√ Date of Birth : Mar 29th 1998

√ Gender : Male

Languages

√ English

√ Tamil