



SANIKA DESHPANDE

TRAVEL CONSULTANT

ABOUT

Looking forward to enter a professional organization with challenging and competitive environment. Skilled with good communication and convincing skills that help maintain client relationship for the company. Experienced in selling international packages at initial stages of internship, Vendor Management, Hotel Tie-ups and collaborations. Now looking for creative as well as technical exposure.

WORK EXPERIENCE

Job: September 2021-January 2022

❖ Finest Journey's of India, Mumbai

- Designed Experienced based tours (GIT)
i.e Wildlife Photography tours, Safari Tours, Culinary tours
- Designed Personalized tours for Domestic Locations (FIT)
- Negotiations with hoteliers
- Client Management
- Handled Operation Department

Job: June 2019 - October 2019

❖ ATD Representation, Vishal Apartments- Andheri East

- Worked for Operation Department (B2B organization)
(Sector: Hong Kong & Srilanka)
- Did negotiations with DMC
- Handled Agent Queries

PROFESSIONAL SKILLS

- ❖ Leadership and Communication
- ❖ Team Management
- ❖ Risk Management
- ❖ Cost Control
- ❖ Creative and Critical Thinking
- ❖ Operations Management
- ❖ Graphic Design (Canva)
- ❖ Social Media Management
- ❖ Able to Multitask

LANGUAGE SKILLS

- ❖ English
- ❖ Hindi
- ❖ Marathi
- ❖ Spanish (basic)

PERSONAL SKILLS

- ❖ Creative spirit
- ❖ Organized
- ❖ Time management
- ❖ Team player
- ❖ Fast learner
- ❖ Motivated

CONTACT

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E: deshpandesanika80@gmail.com

SOCIAL MEDIA

Instagram:
@sanika9875

Job: - March 2019- May 2019

❖ Galaxy Tours and Travels, Ghodbunder G.B Road – Thane

- Worked in Operations Department
 - Handled Client enquires
 - Flight Bookings
 - Railway Ticketing
 - Designed Packages
 - Promotional Presentations
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Internship: - January 2018

❖ Travel and Tours, Flora Fountain, Fort – Mumbai

- Answered and managed incoming and outgoing calls while recording accurate messages.
 - Sold tour packages on calls
 - Coordinated with clients professionally for Domestic and International Travel arrangements, including booking airfare, hotel and transportation
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EDUCATION

- INSTITUTE YEAR BBA Travel and Tourism Blue Whale Academy (D.Y.Patil University) pursuing
 - IATA Travel Business Management IITC 2019
 - IATA Travel Consultant IITC 2018-19
 - Diploma in Tour Management Garware Institute of Career Education and Development, Kalina, Vidya Nagari, Santacruz (E), Mumbai 40009 2017-18
 - HSC L.S.Patkar Varde College,Goregaon(W),Mumbai 2016-17
 - SSC Late, Eknath Rane, English Medium, Highshool , Lanja, Ratnagiri 2014-15
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ACHIEVEMENTS

- IATA Management and Consultant cleared in 1st attempt
 - Rank Holder in Diploma In Tour Management
 - Diploma in Shotokan Karate
 - State Level Football Player
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TRAVEL BLOG and STARTUP

Name: Resfeber Souls

Places Travelled:

- International: Singapore
 - Domestic: Punjab, Himachal Pradesh, Rajasthan, Madhya Pradesh, Goa, Karnataka
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Declaration:

I hereby declare that the above mentioned information given by me is true and correct to the best of my knowledge
